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PLEASE FILL IN BLOCK LETTERS

# IN THE NATURE OF ABRIDGED PROSPECTUS – MEMORANDUM CONTAINING SALIENT FEATURES OF THE PROSPECTUS APPLICANT'S UNDERTAKING AND CONFIRMATION FOR APPLICATION FORM

(IN CASE OF A JOINT APPLICATION, THE CONFIRMATIONS, AUTHORIZATIONS, UNDERTAKINGS AND REPRESENTATIONS MADE BY THE FIRST APPLICANT WILL BE DEEMED TO HAVE BEEN MADE ON BEHALF OF ALL JOINT APPLICANTS. THE FIRST APPLICANT SHALL BE LIABLE FOR ALL THE OBLIGATIONS ARISING OUT OF THE ISSUE OF EQUITY SHARES.)

APPLICANTS. THE FIRST APPLICANT SHALL BE LIABLE FOR ALL THE OBLIGATIONS ARISING OUT OF THE ISSUE OF EQUITY SHARES.) The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and application may not be made by persons in any such jurisdiction, except in compliance with the applicatiole laws of such jurisdiction. On the basis of the Prospectus dated March 23, 2022 filed with the Registrar of Companies, Ahmedabad, ("RoC"), General Information Document for investing in the public issue (the "GID") and having studied the attached details as per the Abridged Prospectus, I/We hereby apply for allotment to me' us the Equity Shares in the Issue upto my/our application for maximum number of Equity Shares at the Issue Price out of the above Initial Public Issue. I/We hereby apply for allotment to me' us the Equity Shares as been blocked with relevant SCSB / through UPI mandate, the bank account linked with the UPI ID as mentioned in the Application form, as the case maybe. I/We hereby agree to accept the Equity Shares applied for, or such lesser number of Equity Shares as may be allotted to me'us to be registered as the holder(s) of the Equity Shares which may be allocated/allotted to me'us. I/We authorise you to place my/our ande(s) of the Equity Shares which may be allocated/allotted to register my/our address(es) as given in depository records. I/We note that incase of QIB applicant, the (i) SCSBs (for applicantion writing, whereas, it has the right to regiect in gene tanglication (including on technical grounds) at the time of acceptance of application form provided that the reasons for rejecting the same shall be provided to application of mexts would be pari passu in all respects including divided. I/We authorise the Company to make the necessary changes in the Application on the would be pari passu in all respects. Including on technical grounds and/ or as specified in the Prospectus, GID ad Abridged Prospectus

#### Nationality and Residentship: (Tick (1) whichever is applicable in the box and strike out whichever is not applicable in text).

Nationality and residentistip: (Trek (\*) Winchever is applicable in the box and strike out winchever is not applicable in fex). IWE CONFIRM THAT: (1) EITHER 1 anvive are Indian Antional(s) resident in India and 1 anvive are not applying for the said Equity Shares as nominces of any person resident outside India or Foreign National(s) or sident in India and 1 anvive are not applying for the said Equity Shares as nominces of any person resident outside India or Foreign National(s) are indian National(s) as mentioned on Non-Repatriation basis OR 1 anv/We are not an affitiate 1 and 1 anvive are applying for the said Equity Shares on my/our own behalf through NRO Account on Non Repatriation basis; (2) I an we are, or at any time the Equity Shares are purchased will be, the beneficial owner of such equity shares; (3) I an /We are not an affitiate of the Company or a person acting on behalf of such affiliate; 1 and we are costing capital market under any order / ruling / udgment etc. of any regulatory authority including SEBL //We confirm that my/our application is in compliance with the applicable link or order / ruling / udgment etc. of any regulatory authority including SEBL //We confirm that my/our application is in compliance with the applicable link or order / ruling / udgment etc. of any regulatory authority including SEBL //We confirm that my/our application is in compliance with the applicable link or order / ruling / udgment etc. of any regulatory authority including SEBL //We confirm that my/our application is in compliance with the applicable link or order / ruling / udgment etc. of any regulatory authority including SEBL //We confirm that my/our application is in any onter / ruling / udgment etc. of any regulatory authority including SEBL //We confirm that my/our solid, and Applicable links of unitide states and may not be issued or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirement of the U. S. Securities Act and the equi

in any such jursdiction, except in compliance with the applicable laws of such jursdiction outside India. I/We confirm that the Equity Shares applied by me/ us do not exceed the relevant regulatory approvals/limits. FOR QIB APPLICANTS: We confirm that the maximum Equity Shares applied for by us do not exceed the relevant regulatory approvals/limits. I/We an/are not prohibited from accessing capital markets under any order/ruling/ judgment of any regulatory, judicial or any other authority, including Securities and Exchange Board of India ("SEBI") or under the provisions of any law, regulation or statute. Further: (1) In accordance with ASBA process provided in the Securities and Exchange Board of India (USteof Capital and Disclosure Requirements) Regulations, 2018, as amended ("SEBI ICDR Regulation") and as disclosed in the Prospectus. I/We authorize (a) the Registered Brokers (at Broker Centers) or the SCSBs or the RTAs (at designated RTA Locations) or the CDPs (at Designated CDPs Locations), as the case may be, to do all acts as are necessary to make the application from, as the case may be, transfer of funds to the Public Issue Account on receipt of instruction from Registerar to the Issue or Sponsor Bank, as the case may be, after finalisation of Basis of Allotment, 20 In case the amount available in the specified bank account upon finalisation of Basis of Allotment, 20 In case the amount available in the specified bank account upon finalisation of Basis of Allotment, 20 In case the amount available in the specified bank account upon finalisation of Basis of Allotment, 20 In case the amount available in the specified bank account upon finalisation of Basis of Allotment, 20 In case the application, set the application form, the SCBs bas the relevant to the Stock Exchanges (Sponsor Bank, as the case may be, after finalisation of Basis of Allotment, 20 In case the application form, the SCBs bas the relevant to the Stock Exchanges (Sponsor Bank, asthe case may be, after finalisation of Basis of Allotment, 20 As per the existing policy of Government of India, OCBs cannot participate in the Issue. For further details, see "Issue Procedure" and "Restrictions on Foreign Ownership of Indian Securities" on page 254 and 287 respectively of the Prospectus.

### **INSTRUCTIONS FOR FILLING UP THE APPLICATION FORM**

- Name of sole/first applicant should be exactly the same as it appears in the depository records. In case of joint applications, only the name of the first applicant (which should be the first name in which the beneficiary account in held) should be provided in the 1.
- The first applicant should be exactly the same as a paper sin the depository records. In case of joint applications, only the name of the inst applicant (which isolate to end and a single as a name of the depository records. In case of joint applications, only the name of the inst applicant (which isolate to end as a name of the inst applicant (which isolate to end as a name of the inst applicant). The first applicant should mention his/her PAN allotted under the Income Tax Act, DP ID, Client ID and UPI ID (as applicable) except for applications by or on behalf of the Central or State Government and the officials appointed by the courts and by investors who are exempt from the requirement of obtaining / specifying their PAN for transacting in the securities market and by persons residing in the state of Sikkim, or in case of applications in joint names, the first applicant (the first name under which the beneficiary account is held), should mention his/her PAN allotted under the Income Tax Act. Any Application Form without the PAN is liable to be rejected other than specified above. Investors must ensure that their PAN is linked with Aadhaar and are in compliance with CPDT endition. 2 CBDT notification.
- Based on the PAN, DP ID, Client ID and UPI ID (as applicable) provided by the Applicants, the Registrar to the issue will obtain Demographic Details registered with depository participants to be used, among other things, for allotment, technical rejections, or 3 unblocking of ASBA Account. Hence, Applicants are advised to immediately update any change in their Demographic Details as appearing on the records of the Depository Participant, to ensure accuracy of records. Please note that failure to do so could result in failure in allotment of Equity Shares, delays in unblocking of ASBA Account at the Applicants sole risk and neither the Registered Brokers or the Registrar to the issue or RTAs/CDPs or the SCSBs nor the Company shall have any responsibility and undertake any liability for the same
- Application Lot and Price: The Issue being 100% Fixed Price Issue at a Price of ₹121.00/- per equity share which has been decided by our Company, in consultation with Lead Manager. The Face Value of Equity Shares ₹10.00/- each. Minimum Application Lot is 1.000 Equity Shares and in multiples of 1.000 Equity Shares thereafter. The Issue period shall be for a minimum of 3 Working Days and shall not exceed 10 Working Days. In case of revision of Price or force majeure, banking strike or similar circumstances, for reason to be recorded in writing, the Issue Period will be extended for at least three additional working days subject to the total Issue Period not exceeding 10 working days. Any revision in the Price and the revised Issue Period, if applicable will be widely disseminated by notification to Stock Exchange, by issuing a press release and also by indicating the changes on the website of the LM. 4
- Maximum and Minimum Application Size: In case of Resident Retail Individual Applicants, such number of Equity Shares in multiples of the of minimum application lot such that the application amount does not exceed ₹ 2,00,000/. An application cannot be submitted for more than the issue size. In case of Non-Institutional Applicants and QIB Applicants, the minimum application size shall be such number of Equity Shares in multiples of the minimum application of the minimum application size shall be such number of Equity Shares in multiples of the minimum application lot such that application amount exceeds ₹ 2,00,000/. The maximum application by any applicant should not exceed the investment limits prescribed for them by applicable laws.
- Please tick category as applicable to ensure proper upload of Application in Stock Exchange System.
- Please tick Investor Status as applicable. Please ensure applicant status is updated in your depository records.
- The entire issues as application: Precede the deplication status is updated in your depository records. The entire issues application: Precede the application is not accepted. Eligible NRIs bidding on a non-repatriation basis by using the Resident Application Form are required to authorise their SCSB to confirm or accept the UPI Mandate Request in case of Retail Individual Investors applying through the UPI Mechanism, block their Non-Resident Ordinary (NRO) Accounts for the full Application Amount, at the time of the submission of the Application Form. All applicants including the Eligible NRIs on a non-repatriation basis can obtain the Application Form for the Registered Office of the Company or CDPs or RTAs or Registered Brokers from the centers. In accordance with applicable law and UPI Circulars, Applicants to please ensure that SCSB where the ASBA Account is maintained has notified at least one branch in the location where Application Forms will be deposited by Designated Intermediaries. 8
- Please note that application made using third party UPI Id or ASBA Bank A/c are liable to be rejected. .

  - Oll B and Non Institutional Applicants cannot use UPI mechanism to apply.
    For Retail Individual Investors applying using UPI.
    Please ensure that your Bank is offering UPI facility for Public Issues.

  - Please mention UPI Id clearly in CAPITAL LETTERS only. Ensure that the: (a) bank where the bank account linked to their UPI ID is maintained; and (b) Retail Individual Investors applying using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmld=40 and https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmld=43 respectively, as updated from time to time. Eligible NRIs applying in the Issue through the UPI Mechanism, are advised to enquire with the relevant bank where their account is UPI linked prior to submitting their Application. UPI Id cannot exceed 45 characters.

9

- Please ensure that you are using your UPI Id only and not the UPI of any third party. Retail Individual Investors applying using the UPI Mechanism shall ensure that details of the application are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her UPI PIN. For further details, see "Issue Procedure" on page 254 of the Prospectus.
- Only the first Applicant is required to sign the Application form/Revision form. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. Signature of ASBA bank account holder is mandatory. If the first applicant is not account holder, ensure that the Application form is signed by the account holder. **Other Instructions:** (a) Application must be made only in the prescribed Application Form. (b) Application must be completed in full, in BLOCK LETTERS in ENGLISH. Applicant should note that the members of Registered Brokers, CDPs, RTAs, and / or SCSBs will not be liable for errors in data entry due to incomplete or illegible Application. (c) Ensure that all applicable documents in support of Application are attached with the Application Form. 10.
- 11
- The applicants may note that in case the UPI ID, DP ID, Client ID and PAN mentioned in the Application Form and entered into the electronic biddings systems of the Stock Exchange do not match with the UPI ID, DP ID, Client ID and PAN available in the Depository database, the Application Form is liable to be rejected. Investors must ensure that their PAN is linked with Addhaar and are in compliance with CBDT notification. 12.
- The Equity Shares have not been and will not be registered under the U.S. Securities Act 193, as anneoled (the "Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S of the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares will be offered and sold (i) in the United States on ty to "qualified institutional buyers", as defined in 205 Rule 144A of the Securities Act, and (ii) outside the United States in offshore transactions in reliance on Regulation S under the Securities Act and in compliance with the applicable laws of the jurisdiction where those offers and sales occur.

The Company, LM or Bankers to the Issue will provide the Prospectus either in physical form or electronic form or both as per the request made by you. You may not distribute or forward these documents and these documents are subject to the disclaimers and restrictions contained in or accompanying them. This Common Application Form is being Issued to you on the basis that you (i) confirm that the representations, warranties, agreements and acknowledgement set out in Chapter titled "Other Regulatory and Statutory Approvals" and "Issue Procedure" of the Prospectus on pages 232 and 254 respectively and (ii) agree to abide by (1) this Common Application Form and (2) the Prospectus, together with the terms and conditions contained therein

Note: Terms used but not defined therein shall have the meaning assigned to such terms in the Prospectus. For Detailed instructions for filling the various fields of this Application form, please refer to the "General Information Document for investing in the public issue" which is available on the versions of the Company Lead Manager and Stock Eventures

issue , much is arautable on the neosities of the company, izeaa manager and stock izachange.	
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	In case of queries related to allotment/ credit of allotted equity	COMPANY CONTACT DETAILS	REGISTRAR TO THE ISSUE CONTACT DETAILS
	shares, the Applicants should contact Registrar to the Issue.	SUNRISE EFFICIENT MARKETING LIMITED	KFIN TECHNOLOGIES LIMITED
	In case of Application submitted to the SCSBs, the Applicants		Selenium Tower-B, Plot 31 & 32, Gachibowli,
	should contact the relevant SCSB.		Financial District, Nanakramguda, Serilingampally,
	In case of queries related to upload of Application submitted	Bhumi Complex Village Surat, Gujarat, India, 394221	Hyderabad – 500 032, Telangana
	to the Registered Broker/CDPs/RTA/Collecting Agent the	<b>Tel. No.:</b> +91 99250-43408; <b>Fax No.:</b> Not Available	Tel No: +91 40 6716 2222; Fax No: +91 40 2343 1551
	Applicants should contact the relevant internediaries.	E-mail Id: lejas@sunrisemarketing.net Website: www.sunriseefficientmarketing.com	E-mail Id: seml.ipo@kfintech.com; Website: www.kfintech.com
1	For UPI related queries, investor can contact NPCI at the toll	Contact Person: Manish Vaghela, Company Secretary	Contact Person: M Murali Krishna
	free number - 18001201740 and E-mail: ipo.upi@npciorg.in	& Compliance Officer	SEBI Registration No: INR000000221

# **2** SUNRISE EFFICIENT MARKETING LIMITED

# IN THE NATURE OF ABRIDGED PROSPECTUS – MEMORANDUM CONTAINING SALIENT FEATURES OF THE PROSPECTUS APPLICANT'S UNDERTAKING FOR REVISION FORM

I/We (on behalf of joint applicants, if any) confirm that the Acknowledgement Slip for my/our application are enclosed for the revisions which are being requested. I/We agree to be bound by all the terms & conditions mentioned in the Application Form submitted earlier by me/us. I/We (on behalf of joint applicants, if any) authorise you to reject this Revision Form, in case any of the details of my/our existing application as appearing on the electronic bidding system do not tally with the details given in this Revision Form.

# **INSTRUCTIONS FOR FILLING UP THE REVISION FORM**

- 1. Name of Sole/ First Applicant should be exactly the same as it appears in the depository records. In case of joint applicants, the Application Form should contain only the name of the first applicant whose name should also appear as the first holder of the beneficiary account held in joint names. This Application means an 'indication to make an offer' and not 'an offer'.
- 2. Please ensure that the application options provided are in the same order as that provided in the Application Form submitted earlier.
- 3. In case there is no change in the particular application option, please write "NO CHANGE". In case you want to cancel the application option, please write "CANCELLED".
- 4. Total amount payable must be calculated for the equity shares applied for at Issue Price. Entire Application Amount to be paid at a time of submission of Application Form. Under ASBA Process the SCSBs shall be authorized to block such funds in the bank accounts that are specified in the Application Form. Applicants, please ensure that your SCSB where the ASBA Account is maintained has notified an SCSB Branch in the city where Application Form is being submitted.
- 5. Only the First Applicant is required to sign the Application Form/Revision Form. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. Signature of ASBA Account Holder is mandatory. Applicants should specify only his/her ASBA Bank Account or UPI ID linked with his/her own bank account in case of sole applicant and ASBA bank account or UPI ID linked with the bank account of first applicant in case of joint applicants, in the application form. If the first Applicant is not the account holder, ensure that the Application Form is signed by the ASBA Account Holder. Signature of the ASBA Account Holder is mandatory
- 6. Please note that application made using third party UPI Id or ASBA Bank A/c are liable to be rejected
  - QIB and Non Institutional Applicants cannot use UPI mechanism to apply.
  - For Retail Individual Investors applying using UPI.
    - Please ensure that your Bank is offering UPI facility for Public Issues.
    - Please mention UPI Id clearly in CAPITAL LETTERS only.
  - Ensure that the: (a) bank where the bank account linked to their UPI ID is maintained; and (b) Retail Individual Investors applying using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40 and https://www.sebi.gov.in/sebiweb/other/OtherAction
  - Eligible NRIs applying in the Issue through the UPI Mechanism, are advised to enquire with the relevant bank where their account is UPI linked prior to submitting their Application.
  - UPI Id cannot exceed 45 characters.
  - Please ensure that you are using your UPI Id only and not the UPI Id of any third party.
  - Retail Individual Investors using the UPI Mechanism shall ensure that details of the application are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her UPI PIN. For further details, see "Issue Procedure" on page 254 of the Prospectus
- 7. Other Instructions: (a) Revision to Applications must be made only in the prescribed Revision Form, as applicable; (b) Application must be completed in full, in BLOCK LETTERS in ENGLISH. Applicants should note that the SCSBs/Registered Brokers/Collecting Agent/DP/RTA will not be liable for errors in data entry due to incomplete or illegible Revision Form; (c) Ensure that Acknowledgement Slip for your Application and any other applicable documents in support of the Revision are attached with the Revision Form; and (d) Applicants shall only be required to issue instruction to block the amount in excess of their original Application Amount (if any) upon an upward revision of their Application.
- Revision(s) in the application, the Applicants will have to use the services of the same Designated Intermediary through which such Applicant had placed the original application. Applicants are advised to retain copies of the Blank Revision Form and the application must be made only in such Revision Form or copies thereof.

	ISSUE STRUCTURE	
Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
Number of Equity Shares	13,02,000*	78,000
Percentage of Issue Size available for allocation	94.35%	5.65%
Basis of Allotment/Allocation if respective category is oversubscribed	Proportionate subject to minimum allotment of 1,000 Equity Shares and Further allotment in multiples of 1,000 Equity Shares each.	Firm Allotment
Mode of Application	Retail Individual Investor may apply through UPI Payment Mechanism. All other applicants and Retail Individual Investors (whose bank do not provide UPI ID) shall apply through ASBA process only.	Through ASBA mode Only.
Minimum Application Size	For QIB and NII: Such number of Equity Shares in multiples of 1,000 Equity Shares such that the Application Value exceeds ₹ 2,00,000 For Retail Individuals: Such number of equity shares where application size is of at least 1,000 Equity Shares.	1000 Equity Shares
Maximum Bid	For QIB and NII: Such number of Equity Shares in multiples of 1,000 Equity Shares such that the Application Size does not exceed the Net Issue. For Retail Individuals: Such number of equity Shares so that the Application Value does not exceed ₹ 2,00,000/-	78,000 Equity Shares
Mode of Allotment	Compulsorily in dematerialized mode	Compulsorily in dematerialized mode
Trading Lot	1000 Equity Shares	1000 Equity Shares, However the Market Maker may accept odd lots if any in the market as required under the SEBI (ICDR) Regulations, 2018.
Terms of payment	In case of ASBA, the entire application amount shall be blocked at the time of submission of Applic application amount shall be blocked at the confirmation of mandate collection request by the Applicant.	ation Form to the SCSBs and in case of UPI as an alternate mechanism,

\* 50% of the shares offered in the Net Issue to Public portion are reserved for applications whose value is below ₹ 2,00,000 and the balance 50% of the shares are available for applications whose value is above ₹ 2,00,000 *Note:* 

1. In case of joint application, the Application Form should contain only the name of First Applicant whose name should also appear as the first holder of beneficiary account held in joint names. The signature of only such First Applicant would be Required in the Application Form and such First Applicant would be deemed to have signed on behalf of joint holders.

Applicants will be required to confirm and will be deemed to have represented to our Company, the LM, their respective directors, officers, agents, affiliates and representatives that they are eligible under applicable laws, rules, regulations, guidelines and approvals to acquire the Equity Shares in this Issue.

3. SCSBs applying in the Issue must apply through an ASBA Account maintained with any other SCSB.

This Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018. For further details please refer chapter titled "Issue Procedure" beginning on page 254 of the Prospectus.

		IEAR HERE	
•	In case of queries related to allotment/ credit of allotted equity	COMPANY CONTACT DETAILS	REGISTRAR TO THE ISSUE CONTACT DETAILS
	shares, the Applicants should contact Registrar to the Issue.		KFIN TECHNOLOGIES LIMITED
•	In case of Application submitted to the SCSBs, the Applicants		Selenium Tower-B, Plot 31 & 32, Gachibowli,
	should contact the relevant SCSB.	Registered Office: Sub Plot No. 2, Block B, Akash	Financial District, Nanakramguda, Serilingampally,
•		Bhumi Complex Village Surat, Gujarat, India, 394221	Hyderabad – 500 032, Telangana
	to the Registered Broker/CDPs/RTA/Collecting Agent the	Tel. No.: +91 99250-43408; Fax No.: Not Available E-mail Id: lejas@sunrisemarketing.net	Tel No: +91 40 6716 2222; Fax No: +91 40 2343 1551
	Applicants should contact the relevant internediaries.	Website: www.sunriseefficientmarketing.com	E-mail Id: seml.ipo@kfintech.com; Website: www.kfintech.com
•	For UPI related queries, investor can contact NPCI at the toll	Contact Person: Manish Vaghela, Company Secretary	Contact Person: M Murali Krishna
	free number - 18001201740 and E-mail: ipo.upi@npciorg.in	& Compliance Officer	SEBI Registration No: INR000000221

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